



**Media Contact:**

Marcella P. Arthur

Tel. +1 (908) 601-2333

[cella@trusteddata.com](mailto:cella@trusteddata.com)

## PRESS RELEASE

Wire Distribution: March 26, 2019 – 3:14 AM EST



### ***Nero Blanco Adds Trusted Data Solutions Legacy Data Services to their Microsoft Migration Toolset***

***Two Microsoft Gold Partners Synergizes to Seamlessly Move Clients to the Cloud***

New York, NY – (March 26, 2018) – Trusted Data Solutions (TDS), the global leader in legacy data management and transformation, today announced a new partnership with Nero Blanco, a UK-based Microsoft Gold Partner and premier Cloud Solution Provider, to help organizations transform their IT infrastructure by ensuring the most expedient, cost-effective and compliant move to new and improved platforms.

By adding email archive migration capability to their already expansive live mail migration services, TDS Evolve technology will enhance Nero Blanco's email services portfolio. Additionally, Nero Blanco's customers will also be able to take advantage of TDS' Restoration Assurance Program – a subscription-based end-to-end backup tape management service that allows customers to compliantly store and catalog their tape library and request restoration of any of their legacy tape data on-demand.

*“The Nero Blanco team has garnered a tremendous amount of respect for their ability to shift their customers from even the most complex platforms to new ones,” said Marcella P. Arthur, global vice president of marketing and channel operations for TDS. “Having them join our TrustedPartner Program enables them to extend their already expert services to offer end-to-end support for all types of legacy and current data.”*

Many businesses with global operations or exponential growth find that moving to a Cloud or hybrid IT infrastructure is a logical move as it offers heightened scalability while reducing their

overall hardware, software and maintenance footprint. With so many technological options on the market, selecting your solution is as critical as the service provider and integrator who will get you there. Nero Blanco and TDS both have deep roots in strategically handling all forms of legacy data, helping companies successfully migrate from the old to the new.

*“By working with TDS, we can provide our customers a proven, one-stop-shop for all their migration and legacy data needs,” said Conrad Murray, chief executive officer of Nero Blanco. “Their tape and archive migration solutions coupled with our unmatched integration and services capabilities will drive increased revenue while improving customer attach and most importantly, satisfaction.”*

For more information on Trusted Data Solutions go to [www.trusteddata.com](http://www.trusteddata.com). For more information on Nero Blanco and their services, go to [www.neroblanco.co.uk](http://www.neroblanco.co.uk).

### **About Trusted Data Solutions**

For more than two decades, Trusted Data Solutions (TDS), the foremost expert in legacy data management, has set the standard for compliant access, management and transformation of voice and other electronic data. Their leadership in backup tape restoration, email archive migration, and voice logging retrieval and restoration services, coupled with their recent Voice Compliance Practice advancements, makes them a one-stop-shop for organizations requiring an all-inclusive voice managed service. TDS is the preferred choice for corporations, regulated institutions, eDiscovery specialists, government agencies and law firms that require compliant data transformation. Their industry leadership is demonstrable in their commitment to advancing their services and operations to support the demands of their growing, global customers and partners.

With its North America Headquarters in New York City, and two international headquarters in the United Kingdom and Singapore, TDS maintains one of the most expansive global restoration assurance facility footprints in the market. Facilities are based in New York, New Jersey, California, Canada, England, Wales, Germany, the Netherlands, Norway, Switzerland, Australia, Hong Kong and Singapore. Millions of customer tapes are under TDS management, equating to over 500 petabytes of data, and TDS has successfully delivered over 37 thousand projects.

TDS is a wholly owned subsidiary of TDS Global Holdings which is privately held.

### **About Nero Blanco**

Nero Blanco offers unequalled consultancy for Active Directory, Azure, Microsoft Exchange, Lotus Notes & O365 migrations. We can also help you integrate any other applications or collaboration tools such as Unified Messaging, Lync, SharePoint, etc. We offer your organization the most appropriate end to end solution, implemented by our experienced consultants who know the pitfalls when endeavoring on such high profile deliveries.

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